

Hairball (July 3rd), Fourth Fest (July 4th), Bayfront Country Jam (July 5th), Trampled by Turtles (July 6th) & 311/Dirty Heads (July 7th)

July 3-7, 2019

Application and Contract for Vendor and Exhibit Space

Business Name	
Contact Person	
Address	
City	
State	
Zip Code	
Email	
Mobile Phone #	

Each space will be limited to a 12' x 20' Exhibit Space. If you need more space, please purchase a 2nd location.

Event	Price	Total Booth Fees Enclosed
Hairball (7/3) <u>Food Vendor</u>	\$275	
Hairball (7/3) <i>Craft Vendor</i>	\$125	
Fourth Fest (7/4) <u>Food Vendor</u>	\$475	
Fourth Fest (7/4) <i>Craft Vendor</i>	\$175	
Bayfront Country Jam (7/5) <u>Food Vendor</u>	\$275	
Bayfront Country Jam (7/5) <i>Craft Vendor</i>	\$125	
Trampled by Turtles (7/6) <u>Food Vendor</u>	\$275	
Trampled by Turtles (7/6) <i>Craft Vendor</i>	\$125	
311, Dirty Heads & The Interrupters (7/7) <u>Food Vendor</u>	\$275	
311, Dirty Heads & The Interrupters (7/7) <i>Craft Vendor</i>	\$125	
All 5 Events as a <u>Food Vendor</u>	\$1175 (\$400 savings)	
All 5 Events as a <i>Craft Vendor</i>	\$500 (\$175 savings)	

You must include payment at the time this application is submitted.

1. Please attach a menu or provide a description of product/service/organization (Please provide a website if available):

2. Approximate size of operation. (Please include all food trucks, tents and areas to be occupied and provide specific dimensions. If you require a space larger than 12' x 20' please purchase an additional space):

Management will only allow 2 similar types of vendors in order to maintain a diverse experience. If more than 2 vendors apply, management will utilize vendors with seniority first and first come/first served after that (Example: only 2 Asian cuisine food vendors will be allowed)

***Note - You must describe your product/service/organization for this contract to be executed. Also, you must describe anything and everything you intend to sell or market.**

Please make checks payable to: DECC and submit contract and entire amount due to:

DECC
 Attn: Bayfront Festival Park
 350 Harbor Drive
 Duluth, MN 55802

Schedule for the event is as follows:

<u>Hairball - July 3, 2019</u>	Load in starts at 12pm all vendors set up and ready to open by 4pm . Event hours: 5pm-10pm
<u>Fourth Fest - July 4, 2019</u>	Load in starts at 12pm all vendors set up and ready to open by 3pm . Event hours: 4pm-11pm (Fireworks begin at approximately 10:10pm)
<u>Bayfront Country Jam - July 5, 2019</u>	Load in starts at 12pm all vendors set up and ready to open by 4pm . Event hours: 5pm-11pm
<u>Trampled by Turtles - July 6, 2019</u>	Load in starts at 12pm all vendors set up and ready to open by 3pm . Event hours: 4pm-11pm
<u>311, Dirty Heads & The Interrupters - July 7, 2019</u>	Load in starts at 12pm all vendors set up and ready to open by 4pm . Event hours: 5pm-11pm

Exhibitor Rules

1. There will be no beer/alcohol sales other than at the official beverage tents. This year's alcohol vendor: Grandma's Restaurants
2. **Vendors must sell Pepsi branded soft drinks.**
Bulk Soda and Ice will be available to purchase for cash only at the Grandma's beer tent nearest the stage.
Retail for product will be: Energy Drinks \$5, Pop \$4 (20 oz bottles), Water (Half Liter bottles) \$3. The intent of this is to support an event sponsor and that everyone will be ensured a good profit margin with any price wars avoided.
3. All vendors must supply their own vending equipment (tables, tents, chairs, cords/cables etc.). All electrical service and exhibit space orders are filled on a first come first serve basis.
4. All fees are due in full with this application for exhibit space. Exhibit space will not be assigned or reserved without payment in full. All vendors must be setup one hour prior to doors opening. Booths are subject to resale if vendor has not arrived and setup by this time.
5. Booth space may not be sublet without prior written permission from event management. No satellite operations. You may not vend outside of your defined booth space.
6. Vendors may not sell any other product than what is listed on the face of this contract or attached menus provided. Violation of this provision will result in the immediate expulsion of the vendor and his/her residual goods.
7. Garbage created as a result of the sale of vendor's product will be the responsibility of the vendor. Management will provide a trash dumpster for the disposal of vendor refuse. Violation of this provision will result in the exclusion of vendor in any future events. All vendors are required to provide two (2) 30 gallon or larger garbage containers, one for the use of the public and for use of vendor refuse at the booth location.
8. Management reserves the right to exclude/expel any vendor that does not fit the character or theme of Bayfront as defined by event management. Example: no sales of pipes/tobacco products, no clothing with vulgar language, no weapons sales.
9. Vendors shall conduct themselves in a manner not offensive to standards of decency and good taste. All necessary health permits, operating permits and insurance are the sole responsibility of the individual vendor. A member of the St. Louis County Health Department will be on-site to inspect permits and assist you with any questions you may have.
10. All Bayfront events will be held rain or shine. No refunds on exhibit space will be made.
11. Vendor agrees to hold harmless City of Duluth, First Ave, DECC, Jade Presents, Twin Ports Ent. and their employees or representatives from damages due to fire, theft, Acts of God, or claims arising from a third party. Vendors assume full liability for legitimacy of merchandise/product integrity and indemnifies festival management of any liability whatsoever.
12. Vendor assumes responsibility for all sales tax commitments and requirements as well as following all applicable Food and Health Statutes set forth by the State of MN.
13. Parking is not included with your space rental. Tow vehicle and stand will be allowed into the Park during load in hours. Any additional vehicles are subject to normal parking charges. Vehicles may not leave the Park until after the event concludes and the public has exited the venue.

I understand and agree to these conditions and provisions and to those listed on the Exhibitor Rules.

Authorized Vendor Signature / Date

Printed Name